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1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE EASTERN DISTRICT OF VIRGINIA
3	RICHMOND DIVISION
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6 7	DONNA K. SOUTTER, for herself and : on behalf of all similarly : Civil Action No. situated individuals : 3:10CV107
8	vs.
9	: June 13, 2011 EQUIFAX INFORMATION SERVICES, LLC L
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12	COMPLETE TRANSCRIPT OF THE CONFERENCE CALL
13	BEFORE THE HONORABLE ROBERT E. PAYNE
14	UNITED STATES DISTRICT JUDGE
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16	APPEARANCES:
17	Leonard A. Bennett, Esquire
18	Consumer Litigation Associates, PC 12515 Warwick Boulevard
19	Suite 100 Newport News, Virginia 23606
20	Matthew J. Erausquin, Esquire
21	Consumer Litigation Associates, PC 1800 Diagonal Road
22	Suite 600 Alexandria, Virginia 22314
23	
24	Peppy Peterson, RPR
25	Official Court Reporter United States District Court

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APPEARANCES: (cont'g)
 1
 2
     Dale W. Pittman, Esquire
     The Law Office of Dale W. Pittman, PC
 3
     The Eliza Spottswood House
     112-A West Tabb Street
     Petersburg, Virginia 23803-3212
 4
     Counsel for the plaintiff
5
     Barry Goheen, Esquire
     John A. Love, Esquire
 6
     King & Spalding
 7
     1180 Peachtree Street NE
     Atlanta, Georgia 30309-3521
     Counsel for the defendant
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## PROCEEDINGS

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THE COURT: Hello.

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MR. BENNETT: Hello, Judge.

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THE COURT: This is Soutter against Equifax,

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3:10CV107. Who is here for whom?

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MR. BENNETT: Your Honor, for the plaintiff, this is Leonard Bennett speaking. Also on the call are Mr. Pittman and

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Mr. Erausquin.

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MR. GOHEEN: Your Honor, Barry Goheen and Tony Love

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are on the call representing the Equifax defendant.

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THE COURT: Mr. Montgomery had a meeting at three o'clock and we had to move it, so he's not on the phone.

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MR. GOHEEN: Right, Your Honor.

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THE COURT: There's a motion by Equifax to stay

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deadlines pending interlocutory review. The Fourth Circuit

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granted the review. Is there a schedule, briefing or anything

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yet?

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MR. GOHEEN: Barry Goheen, Your Honor. Not yet.

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would expect one to be forthcoming pretty soon, but, no. All

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that occurred was on June 1st, the Fourth Circuit just entered

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a very short order granting the petition, and it did not

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include a briefing schedule with that order.

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MR. BENNETT: Judge, this is Leonard Bennett. It

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also included an order retaining the record at the district

court which is one of the triggering times under the Federal Rules of Appellate Procedure. We expect -- the estimate,

Judge, depending upon, of course, what the Fourth Circuit

briefing schedule is, would put the defendant's brief due 40

days or so out, our brief a month after that, and, of course,

whenever -- if the other party requests oral argument, then

whatever date that the Fourth Circuit provides for that.

THE COURT: Well, they wouldn't hear it until September at the earliest.

MR. BENNETT: Yes, Your Honor.

THE COURT: Maybe not until October. I don't know what they've got on their schedule. Generally, I thought that you called the case manager and agreed on a briefing schedule. Don't you do that anymore?

MR. BENNETT: Judge, given my -- I've had four Fourth Circuit appeals. We -- the briefing schedule -- none of them were 23(f). The briefing schedules just came in the ordinary course of the case, fairly early after receipt of the notice of appeal by the Fourth Circuit, and the date doesn't run until the record hits, and in this instance, the district court record has been ordered to remain at the district court level.

We believe, and this is not based on long expertise, but based on the rules and discussion with a lawyer that does practice in that courthouse still, that the 40-day period would already be running from the record order that the Fourth

Circuit issued.

THE COURT: I would suggest that you all go ahead and call over there and talk to the case manager and see what the schedule is, but that's up to you all. You apparently oppose the motion for a stay.

MR. BENNETT: No, sir. No, sir.

THE COURT: Huh?

MR. BENNETT: Judge, we do not oppose --

THE COURT: You say, plaintiff is not in agreement concerning a stay, is what the motion says.

MR. BENNETT: Yes, sir. That's not entirely correct.

THE COURT: So what is correct?

MR. BENNETT: Judge, we agree and would have asked ourselves for a stay with respect to the notice and the class list development process.

THE COURT: Yes, I would think so.

MR. BENNETT: And so there was no disagreement as to there. There also is no disagreement as to discovery of matters that would not otherwise be necessary or part of the discovery of an individual case. Where we disagree is that — and it's not apparent whether or not it's still being advocated, because it wasn't a proposed order with details of the stay, but we would disagree with a stay of everything as in the Court locks down the docket and we come back in November.

There is no reason for that from our perspective.

There's no benefit to either side, because the discovery with respect to Donna Soutter's claim or any of the other individual claims, if it ever went to that or if it went to a different class definition, would all be the same with respect to certain matters, what are Equifax's procedures, how did they come to adopt those procedures -
THE COURT: Excuse me. Are you saying you want to

THE COURT: Excuse me. Are you saying you want to proceed with discovery on Ms. Soutter's individual case? Is that what you are saying?

MR. BENNETT: Yes, sir, or at least on class issues that are individual issues as well. To the extent that there's full overlap --

THE COURT: What is there, a class issue that's an individual issue? I don't understand how that can even be.

MR. BENNETT: Willfulness, Judge. How it is that Equifax came to adopt the procedures that are challenged in this case is evidence that would be used for Ms. Soutter's individual case as well as for the class --

THE COURT: I know that, but once you've had that -that's still -- the answer to the question is you really want
discovery as to Ms. Soutter's class.

MR. BENNETT: Yes, sir, that's correct.

THE COURT: All right. Now that we understand that, where do you stand on that, Mr. Goheen?

 ${\tt MR.}$  GOHEEN: We believe that that should be stayed as

well.

THE COURT: Why?

MR. GOHEEN: Our view is one of the primary arguments on the class cert in the papers as well as in the argument before the Court in February was that the cases are not individually viable, that there's not a -- class adjudication is the only way to adjudicate the particular allegations being made here.

You know, if that's the case, if that argument, which I believe probably must have been accepted at some level on the class cert order is true, there is not individual -- should be no individual case if the Fourth Circuit were to reverse class certification. I guess I'd assume that --

THE COURT: Wait a minute, Mr. Goheen. They didn't argue, the plaintiff didn't argue that there wasn't a viable claim. They were arguing that because -- if I recall the argument correctly, that because of the nature of the claim, there wasn't enough incentive in it to proceed with individual cases, that individuals would, therefore, forego the pursuit of the case, and, therefore, for that reason, that was one of the reasons why class certification or class treatment was appropriate. That's what I recall the argument being --

MR. GOHEEN: I think that accurately characterizes it, I think more accurately than I did, but I was trying to say essentially what Your Honor said, is that there was no

incentive for individual consumers to pursue the claims. I think Ms. Soutter is an individual consumer. That's my point.

THE COURT: Doesn't that really depend on Mr.

Bennett?

MR. BENNETT: The better way of phrasing it, Your Honor, is we argued that class certification was superior to relying on 200,000 individual consumers to find their own lawyers and pursue their own claim. The fact that Donna Soutter, out of 200,000 people, has a lawyer that is hardheaded enough to pursue an individual case is not dispositive of whether or not class versus individual treatment is superior.

THE COURT: Well, I think I understand that point.

Anything else on what, if anything, to stay that you all want to argue about?

MR. GOHEEN: This is Barry Goheen again. I think what we generally would get into if a stay of discovery is not granted is that we will have trifurcated discovery to the extent there are these class issues still remaining that need to be the subject of discovery after the Fourth Circuit renders whatever decision it's going to render on the appeal.

I guess I simply don't see the efficiency to be gained by going through the schedule which, right now, is an end of discovery November and summary judgment motion practice in December. I think it's unlikely we'll have a decision by then. We could, but I think it's probably not going to happen

by then, so we're supposed to file motions -- take discovery on a very discrete set of issues and file motions for summary judgment under the current schedule only to come back and do it again, conceivably, unless the Fourth Circuit has an outright affirmance which, obviously, is possible.

On the current appeal, it just seems like now we've gotten into much more of a -- you know, it's already bifurcated. We get into a trifurcated situation, and we may have to redo or repeat steps in the discovery process. I respectfully suggest that's not contemplated by the rule here or by the schedule that the parties agreed upon prior to the petition being granted.

THE COURT: Anything else?

MR. BENNETT: No, Your Honor.

THE COURT: I think it's appropriate to stay the proceedings as respects the class. The Fourth Circuit now is going to have to decide those issues, and we shouldn't be proceeding with the action as a class action here while the Fourth Circuit is doing that. That's not contemplated by the rule or the statute or by any aspect of judicial efficiency or respect for judicial hierarchy which I happen to be a great believer in. So I believe that aspect of the stay should be granted.

I don't see any reason, if Mr. Bennett is prepared to proceed with Ms. Soutter's case, he can't go on and get the

case ready, and if it's ready to be tried by the time that the Fourth Circuit decides the case as a class, then we'll just deal with what the impact of that is down the road.

It may be that Mr. Bennett will choose just to go on and try the Soutter case, and if he wins on class certification maybe there'll be somebody else who will want to pursue the class. Maybe they won't, but it seems to me if he's willing to go forward, Ms. Soutter's case need not be delayed, and she can be proceeding with her case.

And I would like -- I think that aspect of the case should not be stayed. I happen to believe that the decision on the class certification was correct or I never would have issued it. That doesn't mean that other people could not feel differently about it, and I recognize that, and the Fourth Circuit wants to hear the issue and is concerned enough about it to hear it. That's a sufficient indication to me that the likelihood-of-success factor could be met, and I believe that the rest of the factors warranting an appropriate stay counsel in favor of granting the stay, but as to Ms. Soutter's case, I believe you ought to proceed and go forward with discovery. Do we have a trial date?

MR. BENNETT: I believe we set a May date, Judge.

THE COURT: That was for class trial; is that right?

MR. BENNETT: Yes, sir, Judge. We would still like to have the trial date to come after the Fourth Circuit has had

an opportunity to rule.

THE COURT: What is the schedule for discovery, et cetera, et cetera? I don't have that at hand.

MR. BENNETT: November discovery cutoff.

THE COURT: On the merits of the case?

MR. BENNETT: Yes, sir.

THE COURT: And then --

MR. BENNETT: Judge, my preference, what we would ask for or move for would be to set a status conference in the beginning of October. By then we would know -- at least we would have briefing completed, maybe argument scheduled, and the parties could be heard and the Court could decide the appropriate path from that point, again, to make sure that our bearings are still in order for the efficiency of the litigation.

THE COURT: Mr. Goheen, is that schedule suitable with you?

MR. GOHEEN: It is, Your Honor, for the reasons I guess I have said, because I would be very leery about -- if the Fourth Circuit has not ruled on the appeal or issued an opinion on the appeal by the end of the November 18th discovery deadline and the end-of-the-year deadline to complete briefing on summary judgment, whether we should, especially with regard to summary judgment, go through with that briefing absent an opinion from the Fourth Circuit on the current appeal.

THE COURT: Well, I mean it may be that Mr. Bennett 1 wants just to proceed with Ms. Soutter's case as an individual 2 3 case and let somebody else carry the cudgel in the class case 4 if he wins the class issue. I don't know what he's got in 5 mind, and I'm not going to get into that. That's not my business, but I think we stay with the current schedule on 6 7 discovery, the discovery cutoff, and your summary judgments 8 schedule, and then we'll have a conference call in October to 9 check the status of the matter after you've gotten part way 10 through the process. I'll set a conference call on 11 October 28th at 2:00 p.m. 12 MR. GOHEEN: What was that date Your Honor? 13 THE COURT: October 28th, Friday, at 2:00 p.m. that all right with everybody? 14 15 MR. BENNETT: Yes, sir. 16 MR. GOHEEN: Yes, Your Honor. 17 I would like for you to give me a report THE COURT: 18 on the 24th of October about the status of where you are in the Court of Appeals as well as where you are in your discovery in 19 20 this case. 21 MR. BENNETT: Yes, sir. 22 THE COURT: All right. I'll issue an order. 23 you very much. 24 MR. BENNETT: Thank you.

THE COURT: Goodbye.

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2	(End of proceedings.)
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5	I certify that the foregoing is a correct transcript
6	from the record of proceedings in the above-entitled matter.
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9	/s/ P. E. Peterson, RPR Date
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